



## **Land Agents – Northern BC, Alberta, Saskatchewan**

HMA Land Services Ltd. is a Western Canadian-based company that provides a full range of land and operational services to the energy sector. Due to our expanding business needs, we are seeking Land Agents to work in various locations in Western Canada. The Land Agent is a key member in HMA's business model. The Land Agent is a key resource for our clients ensuring landowners' and key stakeholders' interests are considered when work is planned and executed on or near a facility. The Land Agent will function as a focal point of contact with all stakeholders, and in particular, with direct and adjacent landowners and/or residents regarding a proposed or existing facility.

The Land Agent represents and acts in the best interests of HMA and our clients in a manner consistent with developed practices and principles to ensure that our clients' interests, land rights and legal positions are never compromised. The Land Agent also ensures that damages and other land claims are managed according to HMA procedures and in a manner that avoids setting precedents that could disadvantage our clients or the industry in future land matters, transactions or acquisitions.

### **Duties and Responsibilities**

Initially, some of the specific duties will involve the following:

- Communicating with land owners and clients includes meetings and status updates on current projects, timelines and technical discussions
- Utilizing additional resources and support as required when discussing more complex issues with landowners and clients
- Understanding, responding to and anticipating clients concerns, needs and requests, and maintaining commitments to clients' deadlines and goals
- Formulating creative solutions for landowner problems, concerns and issues
- Acting as a liaison between clients and landowners; interpreting and communicating issues and concerns
- Sharing appropriate and accurate information with Project Manager to be reported to the client; reporting appropriate issues to appropriate parties in a timely manner
- Sharing professional advice with client and Project Manager as appropriate
- Meeting contact reporting requirements
- Meeting HMA's expectations with respect to document completion, handling, filing and reporting
- Understanding both the client and landowners' business, and factors that impact their business
- Addressing basic community and land owner concerns about HMA client operations
- Strictly adhering to HMA and common safety procedures
- Strictly adhering to all HMA Policies and Procedures
- Staying current on relevant Local Affairs/news.

### **Requirements**

The ideal candidate will have the following:

- All Land Agents are expected to have post-secondary education in a recognized Land Agent program
- 5 or more years experience as a Land Agent
- Permanent Land Agent License (Alberta) or equivalent
- Applied awareness of different legislation and regulations as they apply to the industry
- Excellent understanding of surface rights and farming practices
- Understanding of the regulatory process for land matters (NEB, ERCB, including inspections, ADR, landowner applications to regulatory agencies)



- Excellent understanding of the full scope of field and land related documents, processes and their purposes
- Good understanding of the arbitration process
- Strong ability to interpret and comprehend landowner issues and concerns regarding the impact of proposed project(s) to their farming operations, lifestyles, etc
- Proven experience to foresee problems and know the proper channels to mitigate the problem
- Excellent work ethic
- Dependable and trustworthy
- Personal and professional integrity
- Aptitude for working within tight deadlines
- Diplomacy
- Commitment to professional excellence
- High energy and positive attitude
- Eagerness to accept challenging assignments
- Excellent time management and planning skills
- Good negotiation and consensus building skills
- Good problem solving skills
- Enthusiastic approach to professional development and continuous learning
- Ability and eagerness to learn new things
- Enthusiastic approach to researching information
- Excellent communication skills
- Strong attention to detail
- Ability to work well both independently and within a team environment
- Excellent decision making skills, independent judgment, and reasonable risk taking skills
- Good mentoring skills
- Strong ability to multi-task

**To be considered for this position, email your resume and cover letter to  
Kelly Fraser, Human Resources Advisor, at  
[hr@hmland.com](mailto:hr@hmland.com)**