

***Position Title:***

*Site Acquisition Consultants - Contract*

***Purpose of the Role:***

Manage and acquire through lease, license, fee simple or easement etc. numerous sites, right of way or real estate for wireless telecommunications networks in the provinces of Alberta and BC.

***Key Responsibilities:***

*Site Acquisition:*

- Secure through lease, license, easement, right of way or access agreement etc any real estate, rooftops, land, structures for the installation, placement or construction of wireless telecommunication antennas and related equipment.
- Provide input to the site design and layout process, addressing the concerns of all stakeholders
- Able to foresee and identify out of scope issues that may impact project and implement appropriate remedies
- Work with RF search rings to help identify candidate or alternative sites
- Rooftop and site layout sketches and panoramic photos
- GPS location coordinates and elevation measurements
- Responsible for the coordination and procurement of any background site or right of way material including surveys, arborist reports, planning reports, title searches and environmental and engineering studies
- Responsible for securing existing building or infrastructure site and design drawings from property, land or building owners

*Leasing:*

- Responsible for the presentation of proposals to suitable property / landowners, developers or property managers.
- Interpret, explain and negotiate lease, license, easement, right of way or access documents with property / landowners, developers or property managers resulting in long term agreements that meet network requirements and client financial goals
- Attend and present proposals to Owners, Directors, Executive Committees, Board of Directors, Community Associations, Councilors if required

***Knowledge & Experience***

This position requires specialized knowledge and/or experience in site and Row acquisition, urban planning, telecommunication protocols, industry specific regulations, real estate principles, property management and real estate law. Relevant education and professional designations/licenses considered an asset.

**Infrastructure**

Research, Valuation & Advisory | Cost Consulting | Realty Tax Consulting | Geomatics | Environmental & Forestry

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***Skills & Competencies***

- Strong negotiating, communication and analytical skills including presentations and report writing
- Excellent organizational skills
- Knowledge in Legal & Real Estate principles and standards
- Experience in Property Management
- Strategic and conceptual thinking
- Well developed inter-personal skills
- Ability to multi-task and prioritize various projects
- Proficiency in lease/legal terminology
- Sound knowledge of the technical components of the wireless industry
- Good computer skills with proficiency in Microsoft Word, Excel, Acrobat, Map Info, Visio etc.

Position would be on a contract basis for both the Alberta and BC Markets. Please forward resumes to [tyler.jans@altusgroup.com](mailto:tyler.jans@altusgroup.com)